

ERIC PARENT

Orlando, FL | 919-698-0232 | eric_parent@hotmail.com | www.linkedin.com/in/ericparent

B.Sc. Computer Science - Mathematics | AWS Certified Solutions Architect & Developer

Professional Scrum Master & Product Owner | ITIL Foundation

EXPERIENCE

INFOSYS

Orlando, FL

Cloud Sales Leader, Financial Services

2022-now

Infosys is a Global 2000 IT services provider with \$16B in revenue and over 275,000 employees.

- Grow Cloud revenue in a portfolio of 5 strategic Financial Services accounts in association with account teams and delivery leadership.
- Activities:
 - Architect solutions, create commercial proposals, and drive opportunities
 - Partner with AWS, Microsoft, and GCP
 - Supervise delivery

COGNIZANT

Orlando, FL

Cloud-Native Practice Leader, Financial Services

2019-2022

Cognizant is a Fortune 500 IT services provider with \$19B in revenue and over 340,000 employees.

- Grow Cloud Native service revenue in a portfolio of 10 accounts in the Financial Services vertical, in association with account teams and delivery leadership.
- Offerings:
 - Cloud-native application development: microservices,DDD, containers, orchestration, CI/CD
 - Application modernization to cloud-native
- Activities:
 - Architect solutions, create commercial proposals, and drive opportunities
 - Supervise delivery
- Key technologies:
 - Public cloud: AWS
 - Software architecture:
 - Single Page Applications, Microservices, APIs, Event Stream Processing, NoSQL, and Relational Datastores.
 - Platform: Kubernetes, Docker, Function-as-a-Service
 - Practices: Scrum, CI/CD, DDD, 12FA

FUJITSU

Durham, NC

Digital Transformation Director, Office of CTO

2011-2019

Fujitsu is a Global 500 IT services provider with \$36B in revenue and over 140,000 employees.

- Product management of the Digital Transformation (DT) value proposition, crafting successful business proposals, such as for a super-regional bank (application refactoring and cloud migration) and an international airline (API and microservices development).
- Delivered a super-regional bank migration to the cloud:
 - Created the proposal for migrating 400 applications to AWS
 - 80% rehost, 15% replatform, 5% refactor
 - Led the first six months of the engagement as Delivery Executive
 - 80-member team (50% onsite / 50% India) including Cloud infrastructure architects, Security architects, Operations architects, Agile coaches, Developers, Business Analysts, Lean Six Sigma Black Belts, Organization Change Management consultants, and GRC experts.
- Led and improved application service delivery for an NC-based Health Insurer, leading to a 2-year contract extension valued at \$100M+.
- Led Oracle e-Business Suite service delivery for a government engagement — covering data centers, infrastructure, and applications —, doubling revenues, generating a 40% gross margin, and signing a 2-year contract extension valued at \$10M+.

KEYRUS

Paris, France

Head of Cloud

2008-2011

Keyrus is a Paris-based IT services provider with €257M in revenue and 3,000 employees in 15 countries.

- Transformed a traditional web hosting division operating at a loss into a Cloud Service Provider with standard offerings operating at 28% profitability.
- Engineered and delivered the Virtual Private Cloud offering, based on Cisco UCS, Nexus, Catalyst, VMware, and NetApp, running in tier IV data centers.
- Renegotiated contracts with 50 accounts to align them to standard cloud Statements of Work and terminated unprofitable ones.
- Architected and delivered a PCI-DSS-compliant hosting solution to a global credit card brand.
- Performed due diligence with potential acquirers and M&A firm. Divested at 2X the annual revenue.

CARREFOUR**Paris, France****Vice-President, Group CIO Office****2001-2006**

Carrefour is a Paris-based Global 500 retailer with \$91B in revenue and over 378,000 employees.

- Product management of www.carrefour.net, a mission-critical B2B services portfolio used in 20 countries connecting more than 25,000 suppliers for a total order value of \$10B+ annually. Reduced the average order administrative cost from \$18 to less than \$1, saving \$10M+ annually.
- Architected and delivered Carrefour's first virtualized platform, based on VMware, with 800 VMs running on 80 physical servers, decreasing server provisioning lead time from 3 months to hours.
- Identified and leveraged a few startups before they were acquired, such as Trigo for Master Data Management (IBM in 2004) and SeeBeyond for Enterprise Application Integration (Sun in 2005).

KEYRUS**Paris, France****Head of e-Commerce****2000**

- Architected and delivered a LAMP e-commerce platform offering that provided time to market and cost advantages, which led to winning business proposals, such as for Europ Assistance.

Project Manager at None Networks (now Tiscali)**1999**

None Networks was a Paris-based Internet Service Provider start-up with \$25M in funding.

- Engineered and delivered the Portal, a java-based MVC web content management solution providing publication workflow features and capable of syndicated newsfeed aggregation and personalization.
- The rich content and performance of the Portal attracted customers (up to 200,000 simultaneous users) and fueled the growth of this very successful ISP acquired a year later.
- Personalized pages were assembled on-the-fly server-side using pre-cached DOM branches generated from XML and XSL Transformation.

PEOPLESOFT (now Oracle)**Pleasanton, CA****Research & Development Director****1999**

PeopleSoft provided ERP software for 5,000 customers, with \$1B in revenue and 6,000 employees.

- Architected the initial Open Integration Framework, which enabled messaging and transactions with external systems using standard protocols.
- Inspired by the Gang of Four Design Patterns.
- The OIF provided a competitive advantage through pre-configured integrations with news, travel, and office supplies providers, allowing for self-service from within the ERP.

KEYRUS

Paris, France

Project Manager at Warner-Lambert/Parke-Davis (now Pfizer)

1997-1998

Warner-Lambert was an American pharmaceutical company with \$13B in revenue and 44,000 employees.

- Engineered a new application tracking regulatory affairs activities in 20 countries.
- Single Page Application before its time, based on IIS/ASP, DHTML, and Oracle RDBMS.
- Improved transparency and collaboration by providing a unified view of regulatory processes across countries.
- Enabled the company to use the European marketing authorization process for faster time to market and lower costs.

CANADA REVENUE AGENCY

Ottawa, Canada

Software Engineer

1992-1997

The Revenue Agency is the equivalent of the IRS in Canada.

- Developed a new financial information application for the IT division. Reduced the delay to get a consolidated view from months to a week, allowing for improved decision support.
- Identified the top-performing teams and best practices through a productivity measurement program.
- Maintained and enhanced some of the main income tax applications used by 25,000 employees.
- Increased user productivity by restructuring the UI.

EDUCATION

LAVAL UNIVERSITY

Bachelor of Applied Science (B.A.Sc.), Computer Science / Mathematics

Quebec City, Canada

1987-1991

CERTIFICATIONS

Name	Date	ID & URL
AWS Certified Developer - Associate	Mar 2019	8687D932BFE4QBSX http://aws.amazon.com/verification
AWS Certified Solutions Architect - Associate	Feb 2019	XCQ6SBY1JMVE1P3G http://aws.amazon.com/verification
Professional Scrum Product Owner I	Jan 2019	https://www.scrum.org/certification-list
Professional Scrum Master I	Jan 2019	https://www.scrum.org/certification-list
ITIL Foundation	Oct 2009	181565.20744088 https://www.exin.com/certificate-authentication
Risk Manager ISO 27005:2008	Jun 2009	https://www.lsti-certification.fr/wp-content/uploads/2021/03/07_ProRM27005.pdf
Lead Auditor ISO 27001:2005	Mar 2008	https://www.lsti-certification.fr/wp-content/uploads/2021/03/01_ProALA27001.pdf