

# ERIC PARENT

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B.Sc. Computer Science - Mathematics | AWS Certified Solutions Architect & Developer

Professional Scrum Master & Product Owner | ITIL Foundation

## EXPERIENCE

### FUJITSU

Durham, NC

#### Digital Transformation Director, Office of CTO

2011-Present

*Fujitsu is a Global 500 IT services provider with \$36B in revenue and over 140,000 employees.*

- Product management of the Digital Transformation (DT) value proposition, crafting successful business proposals, such as for Comerica Bank (application refactoring and cloud migration) and Delta Airlines (API and microservices development).
- Delivered the initial DT engagement at Comerica Bank, contributing to their efficiency ratio optimization and increasing their agility at introducing innovation to gain customers.
- Improved application service delivery at Blue Cross Blue Shield of NC, leading to a 2 year contract extension valued at \$100M+.
- Led Oracle e-Business Suite service delivery for the Quebec provincial government, doubling revenues, generating a 40% gross margin and signing a 2-year contract extension valued at \$10M+.

### KEYRUS

Paris, France

#### Head of Cloud

2008-2011

*Keyrus is a Paris-based IT services provider with €257M in revenue and 3,000 employees in 15 countries.*

- Transformed a traditional web hosting division operating at a loss into a Cloud Service Provider with standard offerings operating at 28% profitability.
- Engineered and delivered the Virtual Private Cloud offering, based on Cisco UCS, Nexus, Catalyst, VMware and NetApp.
- Renegotiated contracts with 50 accounts, such as PSA Peugeot-Citroën, to align them to standard cloud Statements of Work and terminated unprofitable ones.
- Architected and delivered a PCI-DSS compliant hosting solution to MasterCard Europe.
- Performed due diligence with potential acquirers and M&A firm. Divested at 2X the annual revenue.

**CARRREFOUR**

Paris, France

**Vice-President, Group CIO Office****2001-2006**

*Carrefour is a Paris-based Global 500 retailer with \$91B in revenue and over 378,000 employees.*

- Product management of [www.carrefour.net](http://www.carrefour.net), a mission-critical B2B services portfolio used in 20 countries connecting more than 25,000 suppliers for a total order value of \$10B+ annually. Reduced the average order administrative cost from \$18 to less than \$1, saving \$10M+ annually.
- Architected and delivered Carrefour's first virtualized platform, based on VMware, with 800 VMs running on 80 physical servers, decreasing server provisioning lead time from 3 months to hours.
- Identified and leveraged a few startups before they were acquired, such as Trigo for Master Data Management (IBM in 2004) and SeeBeyond for Enterprise Application Integration (Sun in 2005).

**KEYRUS**

Paris, France

**Head of e-Commerce****2000**

- Architected and delivered a LAMP e-commerce platform offering that provided time to market and cost advantages, which led to winning business proposals, such as for Europ Assistance.

**Project Manager at None Networks (now Tiscali)****1999**

*None Networks was a Paris-based Internet Service Provider start-up with \$25M in funding.*

- Engineered and delivered the Portal, a java-based MVC web content management solution providing publication workflow features and capable of syndicated newsfeed aggregation and personalization.
- The rich content and performance of the Portal attracted customers (up to 200,000 simultaneous users) and fueled the growth of this very successful ISP that was acquired a year later.
- Personalized pages were assembled on-the-fly server-side using pre-cached DOM branches generated from XML and XSL Transformation.

**PEOPLESOFT (now Oracle)**

Pleasanton, CA

**Research & Development Director****1999**

*PeopleSoft was providing ERP software for 5,000 customers, with \$1B in revenue and 6,000 employees.*

- Architected the initial Open Integration Framework, which enabled messaging and transactions with external systems using standard protocols.
- Inspired by the Gang of Four Design Patterns.
- The OIF provided a competitive advantage through pre-configured integrations with news, travel and office supplies providers, allowing for self-service from within the ERP.

## **KEYRUS**

**Paris, France**

**Project Manager at Warner-Lambert/Parke-Davis (now Pfizer)**

**1997-1998**

*Warner-Lambert was an American pharmaceutical company with \$13B in revenue and 44,000 employees.*

- Engineered RAPIDg, a new application tracking regulatory affairs' activities in 20 countries.
- Based on IIS/ASP, DHTML and Oracle RDBMS.
- Improved transparency and collaboration by providing a unified view of regulatory processes across countries.
- Enabled the company to use the European marketing authorization process for faster time to market and lower costs.

## **CANADA REVENUE AGENCY**

**Ottawa, Canada**

**Software Engineer**

**1992-1997**

*The Revenue Agency is the equivalent of the IRS in Canada.*

- Developed a new financial information application for the IT division. Reduced the delay to get a consolidated view from months to a week, allowing for improved decision support.
- Identified the top performing teams and best practices through a productivity measurement program.
- Maintained and enhanced the main income tax applications (Option C and Option I) used by 25,000 employees. Increased user productivity by restructuring the UI.

## EDUCATION

LAVAL UNIVERSITY

*Bachelor of Applied Science (B.A.Sc.), Computer Science / Mathematics*

Quebec City, Canada

1987-1991

## CERTIFICATIONS

Name	Date	ID & URL
AWS Certified Developer - Associate	Mar 2019	8687D932BFE4QBSX <a href="http://aws.amazon.com/verification">http://aws.amazon.com/verification</a>
AWS Certified Solutions Architect - Associate	Feb 2019	XCQ6SBY1JMVE1P3G <a href="http://aws.amazon.com/verification">http://aws.amazon.com/verification</a>
Professional Scrum Product Owner I	Jan 2019	<a href="https://www.scrum.org/certification-list">https://www.scrum.org/certification-list</a>
Professional Scrum Master I	Jan 2019	<a href="https://www.scrum.org/certification-list">https://www.scrum.org/certification-list</a>
ITIL Foundation	Oct 2009	181565.20744088 <a href="https://www.exin.com/certificate-authentication">https://www.exin.com/certificate-authentication</a>
Risk Manager ISO 27005:2008	Jun 2009	<a href="https://www.lsti-certification.fr/images/07_ProRM27005_S.pdf">https://www.lsti-certification.fr/images/07_ProRM27005_S.pdf</a>
Lead Auditor ISO 27001:2005	Mar 2008	<a href="https://www.lsti-certification.fr/images/01_ProALA27001_S.pdf">https://www.lsti-certification.fr/images/01_ProALA27001_S.pdf</a>